



Mission: To deliver quality medical and dental care to low-income, working but uninsured Collier County adults using a professional volunteer staff and funded by private philanthropy

Community Facts:

- Collier County is home to more than 50,000 uninsured workers, if sick could qualify for Clinic services
- Only county in Florida that proves **no** public funding for general medical services
- Local health department provides for pregnant women and children, HIV, AIDS, and tuberculosis care only

Neighborhood Health Clinic Facts:

- Founded by Dr. Bill and Nancy Lascheid in 1999, opening with 8 patients. In 2019, the Clinic provided more than 11,000 patient visits, more than 110,000 since opening
- Volunteer driven 501(c)3 not-for-profit organization with approximately 250 physicians, 50 dentists, 100 nurses and 300 non-medical personnel donating their expertise and supported by 13 fulltime and 7 part-time paid staff
- Performed almost 28,000 patient procedures in fiscal year of 2019
- Annual budget of \$2,700,000 funded completely through individual donations, foundations, grants, businesses, religious and civic organizations
- 90 cents of every dollar goes directly to patient services
- Patients must be uninsured with **no** government health benefits, such as Medicaid, Medicare or Veterans Benefits
- Patients must earn at or below 200% of the Federal Poverty Guidelines, reside in Collier County, be uninsured and work a minimum of 80 hours per month, aged 19-64 years
- Patients are not billed for services rendered. Once qualified, patients typically donate \$20 per month for the Clinic's operating expenses

Neighborhood Health Clinic Services:

- Enhancement of services on the Clinic campus includes a state-of-the-art dental suite with 4 operatories, a panorex, dental lab and sterilization area, and a radiology suite with an MRI, CT Scan and x-ray being operated by Millennium Physician Group staff
- Access to general practitioners and specialty clinics for complex conditions:
 - Cardiology
 - Dermatology
 - Endocrinology
 - Otolaryngology
 - Hepatology
 - Neurology
 - Rheumatology
 - Urology
 - Dentistry
 - Gynecology
- Onsite medication room allows patients to leave appointments with their non-narcotic medications, increasing adherence and improving health outcomes
- Provides patient education and research projects, including:
 - Breast Health Awareness
 - Colon Cancer Screening
 - Diabetes Self-Management
 - Healthy Lifestyles
 - Hepatitis C Treatment and Support
 - Pain Management
 - Smoking Cessation
 - Social Services
- Through counseling, prescription compliance is 92 – 98%, while the national average is 50%

- Onsite laboratory basic tests for established patients allows physicians to receive immediate results for diagnoses and prescribing medication
- Referrals requested by Neighborhood Health Clinic providers are available at no additional fee or donation by the following medical facilities:
 - LabCorp and Naples Pathology Associates provide complex laboratory procedures
 - Naples Community Hospital, Physicians Regional Medical Centers and Physicians Day Surgery provide hospital procedures and admission services
 - David Lawrence Mental Health Center provides behavioral health services
 - Gastroenterology Group of Naples provides professional services

Interesting Information:

- Received the coveted Four Star Charity Navigator rating 6 years in a row and Guidestar's 2019 Platinum Seal of Transparency
- All medical and dental professionals have active Florida-licenses
- Section 766.115, Florida Statute provides malpractice protection for all Clinic healthcare volunteers, including Florida licensed physicians, dentists and nurses
- Does not accept any form of government funding, government grants or patient reimbursement
- Paid staff account for only 3% of the total 500-person workforce
- Governed by a Board of Directors comprised of community leaders and supported by Ambassadors, Stewards and Next Generation committees
- Serves working adults ages 19-64 experiencing situational poverty
- Average patient is a 47 year-old woman with children
- Patients who do not qualify for Clinic care are referred to other safety net providers
- Does not provide well patient or general physical exams
- Medications are sourced through samples from doctors' offices, pharmaceutical companies' Patient Assistance Programs (PAP) and purchased at a discount bulk rate
- Intentionally situated on a countrywide bus route to accommodate patients and close to a local hospital to accommodate volunteer medical staff (88 12 Street North)

Dollars and Sense:

- Every \$1,000,000 in budget equates to \$7,000,000 in services provided by the Clinic
- More than \$6 million retail medications are provided on a \$54,000 budget. Over 22,000 prescriptions filled for 2019
- Closing in on \$100,000 in lab tests provided in 2019
- \$113,000 - \$226,000: cost to cure 1 Hepatitis C patient
- \$7,397: cost to open the Clinic doors each day
- \$225,000: cost to provide medical access to patients in-need each month
- \$2,700,000: cost to operate the Clinic for one year
- Clinic accepts no government funding
- No debt is carried on Clinic real estate or equipment

For more information and to support the Neighborhood Health Clinic, please contact: Keith Maples, Chief Development Officer at 239.529.2264, or visit www.NeighborhoodHealthClinic.org