



Hope and healing for those in need

**Mission:** To deliver quality medical and dental care to low-income, working but uninsured Collier County adults using a professional volunteer staff and funded by private philanthropy.

**Community Facts:**

- Collier County is home to more than 50,000 uninsured workers, if sick could qualify for Clinic services.
- Only county in Florida that provides **no** public funding for general medical services.
- Local health department provides for pregnant women and children, HIV, AIDS and Tuberculosis care only.

*“I’m a Clinic graduate, because they helped me with my sickness, I’m improved and was moved to a higher level job. I’m a regularly paid employee now with insurance. Because of the Clinic’s care my life just gets better and better.” ~ Eddy*

**Neighborhood Health Clinic Facts:**

- Founded by Dr. Bill and Nancy Lascheid in 1999, the Neighborhood Health Clinic was created to deliver quality medical and dental care to low-income, working but uninsured Collier County adults, using a volunteer professional staff and funded solely by private philanthropy.
- Volunteer driven 501(c)3 not-for-profit organization with approximately 250 physicians, 42 dentists, 100 nurses and 300 non-medical personnel donating their expertise and supported by 13 fulltime and 7 part-time paid staff.
- Annual budget of \$2,400,000 funded completely through individual donations, foundations, grants, businesses, religious and civic organizations; such as United Way and Community Foundation.
- 90 cents of every dollar goes directly to patient services.
- Patients must be uninsured with **no** government health benefits, such as Medicaid, Medicare or Veterans Benefits.
- Patients must be at or below 200% of the Federal Poverty Guidelines, reside in Collier County, be uninsured and work a minimum of 80 hours a month, aged 19-64 years.
- Provides care for more than 200 patients a week, providing more than 10,000 patient visits with working, uninsured men and women in fiscal year 2017.
- Patients are not billed for services. Their donations go to Clinic operations.
- Performed over 27,065 patient procedures in fiscal year 2017.
- The Clinic is open Monday – Friday.
- Access to general practitioners and specialty clinics for complex conditions:
  - Cardiology
  - Dermatology
  - Endocrinology
  - Otolaryngology (ENT)
  - Hepatology
  - Lipids
  - Neurology
  - Rheumatology
  - Urology
  - Hepatitis C
  - Dental
  - GYN
- Onsite medication room allows patients to leave appointments with their non-narcotic medications, increasing adherence and improving health outcomes.
- Provides patient education and research projects, including:
  - Diabetes Self-Management
  - Healthy Lifestyles
  - Breast Health Awareness
  - Smoking Cessation
  - Pain Management
  - Colon Cancer Screening
  - Hepatitis C Treatment and Support
  - Social Services

- Onsite laboratory basic tests for established patients. Referrals requested by Neighborhood Health Clinic providers are available at no additional fee or donation by the following medical facilities:
  - LabCorp and Naples Pathology Associates provide complex laboratory procedures.
  - Radiology Regional, 21<sup>st</sup> Century Oncology, and Millenium Physician Group provide radiology services.
  - Physicians Regional Medical Centers and Physicians Day Surgery provide hospital procedures and admission services.
  - David Lawrence Mental Health Center provides behavioral health services.
  - Gastroenterology Group of Naples provides professional services.

*“Every \$1 million in the Clinic’s budget equates to \$7 million in services to patients, translating to \$16.5 million in services provided annually to women and men in Collier County.”*

**Interesting Information:**

- Received the coveted Four Star Charity Navigator rating 5 years in a row and Guidestar’s 2018 Platinum Seal of Transparency.
- All medical and dental professionals have active Florida-licenses.
- Section 766.115, Florida Statutes provides malpractice protection for all Clinic healthcare volunteers, including Florida licensed physicians, dentists and nurses.
- Does **not** accept any form of government funding, government grants or patient reimbursement.
- Paid staff account for only 4% of the total 500-person workforce.
- Governed by a Board of Directors comprised of community leaders and supported by Ambassadors, Stewards and Next Generation committees.
- Serves working adults ages 19-64 experiencing situational poverty.
- Average patient is a 47 year-old woman with children.
- Patients who do not qualify for Clinic care are referred to other safety net providers.
- Does not provide well patient or general physical exams.
- The annual \$78,000 prescription budget equates to more than \$5 million in retail medication costs.
- Medications are sourced through samples from doctors’ offices, pharmaceutical companies’ Patient Assistance Programs (PAP) and purchased at a discount bulk rate.
- Intentionally situated on a countywide bus route to accommodate patients and close to a local hospital to accommodate volunteer medical staff (121 Goodlette Road N.).

**Dollars and Sense:**

- \$733: average retail cost of medication per patient per monthly visit.
- \$1,000: average cost per patient monthly, including medications.
- \$180,000: cost to treat 1 Hepatitis C patient annually.
- \$6,575: cost to open the Clinic doors each day.
- \$46,153: cost to serve patients each week.
- \$200,000: cost to provide medical access to patients in-need each month.
- \$2,400,000: cost to operate the Clinic for one year.
- Every \$1,000,000 in budget equates to \$7,000,000 in services provided by the Clinic.
- Deliver over \$16,500,000 in services to our patients annually.

For more information and to support the Neighborhood Health Clinic, please contact: Keith Maples, Chief Development Officer at 239.529.2264, or visit [www.NeighborhoodHealthClinic.org](http://www.NeighborhoodHealthClinic.org).