



*Start by doing what is necessary, then do what is possible
and suddenly you are doing the impossible.*

– St. Francis of Assisi



**Neighborhood
Health Clinic**

Healthcare for those who choose work over welfare

Annual Report

Fiscal Year October 1, 2005 to September 30, 2006



You and I have an awesome opportunity!

As the Chairman of the Board of the Neighborhood Health Clinic, I want to share with you an observation of some eight years. This is an incredible place. It has been since it was born of the vision and passion of Bill and Nancy Lascheid. I am fortunate to have been part of it since the beginning and so I have an insider's knowledge of what this great Clinic is about.

There was no model or blueprint. There was no national organization to provide guidance or support. None who were involved in the beginning had any experience in creating anything of this magnitude from scratch. Bill and Nancy have said that this whole endeavor was divinely inspired and blessed from the very first day. I agree!

We are a "different" kind of healthcare facility. Nancy refers to the Clinic as a "medical home" for our patients. You will find that they agree. We have a very narrow focus of service – low income, working adults who do not have medical insurance. There are about 35,000 such neighbors in our county. We are not government supported. Our patients pay for their medical care, albeit a nominal amount.

Our role is to serve the service industry which results in approximately 4500 patient visits each year. These are the men and women who enrich the lives of all of us who live here in the Naples area. We help keep them well: keep them fit to work and earn a living wage although it is at or near the bottom of the economic ladder. We heal them so that they can look after their children. In many cases, we are part of the miracle of saving lives. We are not only an important part of the healthcare community, we are a crucial player and in my opinion, irreplaceable.

We can look back with pride at what has been accomplished. But the job is not finished, nor will it ever be completed. It will remain ongoing. We are a fragile entity as we stand alone financially and every year we begin a fresh campaign to assure our financial health – about a million dollars a year. We will always seek the annual support of individuals, trusts, the business and corporate communities and those groups such as the United Way. Make no mistake, the competition for financial support in our community is fierce. There are some 300 charitable organizations working very hard to help every man, woman and child have a chance for a decent life. There is enough support, fortunately, for all.

At the Clinic we have a great opportunity and a great future ahead. I feel very fortunate to be the Chairman at this particular time. I am excited about our success; excited about the position we have earned as a major healthcare provider and excited about the future of our Clinic. We have the opportunity to make a tremendous contribution and we must.

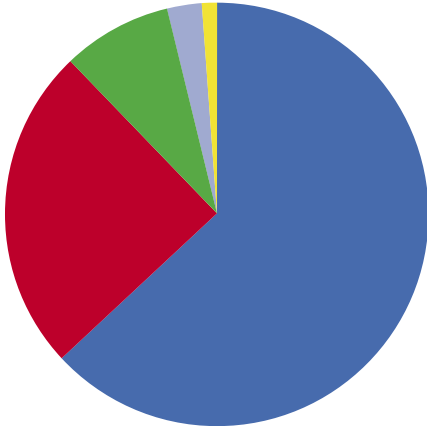
In order to provide a solid financial base for the Clinic we have launched the William P. Lascheid M.D. Endowment campaign. Our goal is to raise over \$5,000,000. This is ambitious and achievable. We thank you for your past support and humbly appeal to you for support in the future.

John P. Cardillo, Esq.
Board Chair

Income Distribution

Fiscal Year 2005 - 2006

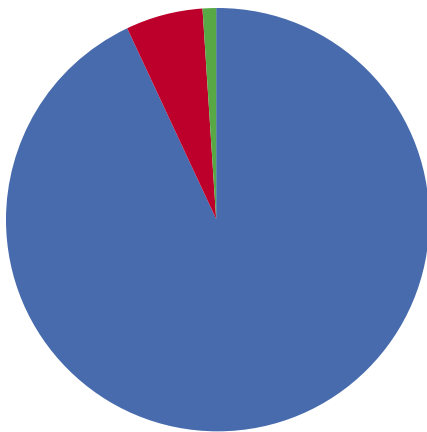
■ Donated Services & Supplies	63%
■ Contributions	25%
■ Special Events	9%
■ Other	2%
■ Patient Contrib.	1%



Expense Distribution

Fiscal Year 2005 - 2006

■ Program Services	91%
■ Administration	8%
■ Fund Raising	1%



91¢

of every dollar goes directly to patient services; the national average is 84¢ (source: Independent Audit)

NHC Facts:

- Date first patient seen: April 12, 1999
- Number of patient visits since inception: 25,044
- Number of prescriptions filled since inception: 53,794
- Dollar value of prescriptions filled since inception: \$3,330,611
- Dollar value of volunteer hours: \$6,558,200
- Demographics:
Female patients - 60%
Male patients - 40%
- Primary Occupations: Construction labor, hospitality and service industry, elder care and child care workers, housekeeping
- The Clinic does not receive any county, state or federal support. We rely solely on private philanthropy.
- The Clinic does not duplicate any local services.
- The Annual Volunteer survey results were overwhelmingly positive. Volunteers felt accepted, liked their assignments, and found the work rewarding.

Our successful signature event, the Block Party, raised almost \$200,000 this year.



Neighborhood Health Clinic

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A United Way Agency

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The Neighborhood Health Clinic does not sell, lend or exchange our donor names and addresses.

The Neighborhood Health Clinic is a 501(C)3 organization. A copy of the official registration and financial information may be obtained from the Division of Consumer Services by calling 800-435-7352. Registration does not imply endorsement, approval, or recommendation by the State.



Our Mission

To deliver quality medical care to low-income, working, but uninsured, Collier County adults, using a volunteer professional staff.



Our Vision

We are committed to deliver these services in a caring, supportive environment that respects the dignity of each patient.



Our Goal

To break the cycle of poverty and give hope to the future generations of our patients.