### NEIGHBORHOOD HEALTH CLINIC, INC. AND SUBSIDIARY

### CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

YEARS ENDED SEPTEMBER 30, 2018 AND 2017

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#### **INDEPENDENT AUDITORS' REPORT**

Board of Directors Neighborhood Health Clinic, Inc. and Subsidiary Naples, Florida

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of the Neighborhood Health Clinic, Inc. and Subsidiary (the Organization), which comprise the consolidated statements of financial position as of September 30, 2018 and 2017, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors Neighborhood Health Clinic, Inc. and Subsidiary

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Organization as of September 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

#### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information in the supplementary schedules is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Naples, Florida January 15, 2019

## NEIGHBORHOOD HEALTH CLINIC, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2018 AND 2017

|  | 2018          | 2017          |
|--|---------------|---------------|
| ASSETS   |               |               |
| Cash and Cash Equivalents                                | \$ 3,572,690  | \$ 2,588,137  |
| Investments, Unrestricted                                | 5,114,997     | 4,131,877     |
| Unconditional Promises to Give, Net and Grant Receivable | 615,919       | 6,300         |
| Inventory and Other Assets                               | 94,318        | 104,778       |
| Assets Held Under Split-Interest Agreements, Net         | 204,971       | 154,483       |
| Property and Equipment, Net                              | 5,780,462     | 5,941,880     |
| Construction in Process                                  | 4,142,961     | 435,494       |
| Cash and Investments, Endowment                          | 14,978,282    | 13,572,318    |
| Total Assets   | \$ 34,504,600 | \$ 26,935,267 |
| LIABILITIES AND NET ASSETS                               |               |               |
| LIABILITIES  |               |               |
| Accounts Payable and Accrued Expenses                    | \$ 917,696    | \$ 345,683    |
| Deferred Revenue   | 18,050        | 16,935        |
| Total Liabilities  | 935,746       | 362,618       |
| NET ASSETS   |               |               |
| Unrestricted:  |               |               |
| Undesignated   | 8,836,494     | 6,272,477     |
| Invested in Property and Equipment                       | 5,780,462     | 6,377,374     |
| Total Unrestricted                                       | 14,616,956    | 12,649,851    |
| Temporarily Restricted                                   | 7,740,628     | 2,748,669     |
| Permanently Restricted                                   | 11,211,270_   | 11,174,129    |
| Total Net Assets   | 33,568,854    | 26,572,649    |
| Total Liabilities and Net Assets                         | \$ 34,504,600 | \$ 26,935,267 |

### NEIGHBORHOOD HEALTH CLINIC, INC. AND SUBSIDIARY CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED SEPTEMBER 30, 2018

|                                       |             | ı  | Unrestricted |    | emporarily<br>Restricted | Permanently<br>Restricted | Total            |
|---------------------------------------|-------------|----|--------------|----|--------------------------|---------------------------|------------------|
| SUPPORT AND REVENUES                  |             |    |              |    |                          |                           |                  |
| Contributions and Grants              |             | \$ | 2,345,212    | \$ | 4,436,108                | \$<br>37,141              | \$<br>6,818,461  |
| Contributed Services and Supplies     |             |    | 5,456,281    |    | -                        | -                         | 5,456,281        |
| Special Events Income                 | \$ 1,137,60 | 8  |              |    |                          |                           |                  |
| Less: Direct Expenses                 | (227,78     | 9) | 909,819      |    | -                        | -                         | 909,819          |
| Rental Income                         |             |    | 251,004      |    | -                        | -                         | 251,004          |
| Other Income                          |             |    | 259          |    | -                        | -                         | 259              |
| Investment Return                     |             |    | 417,709      |    | 1,392,176                | -                         | 1,809,885        |
| Total Support and Revenues            |             |    | 9,380,284    |    | 5,828,284                | 37,141                    | 15,245,709       |
| Net Assets Released from Restrictions |             |    | 886,813      |    | (886,813)                | -                         | -                |
| Total Support, Revenues, and          |             |    |              |    |                          |                           |                  |
| Reclassifications                     |             |    | 10,267,097   |    | 4,941,471                | 37,141                    | 15,245,709       |
| EXPENSES                              |             |    |              |    |                          |                           |                  |
| Program Services                      |             |    | 7,447,623    |    | -                        | -                         | 7,447,623        |
| Management and General                |             |    | 395,277      |    | -                        | -                         | 395,277          |
| Fundraising                           |             |    | 457,093      |    | -                        | -                         | 457,093          |
| Total Expenses                        |             |    | 8,299,993    | '  | -                        | -                         | 8,299,993        |
| Change in Value of                    |             |    |              |    |                          |                           |                  |
| Split-Interest Agreement              |             |    | -            |    | 50,488                   | -                         | 50,488           |
| Total Expenses and Losses             |             |    | 8,299,993    |    | (50,488)                 | -                         | 8,249,505        |
| CHANGE IN NET ASSETS                  |             |    | 1,967,105    |    | 4,991,959                | 37,141                    | 6,996,205        |
| Net Assets - Beginning of Year        |             |    | 12,649,851   |    | 2,748,669                | 11,174,129                | <br>26,572,649   |
| NET ASSETS - END OF YEAR              |             | \$ | 14,616,956   | \$ | 7,740,628                | \$<br>11,211,270          | \$<br>33,568,854 |

## NEIGHBORHOOD HEALTH CLINIC, INC. AND SUBSIDIARY CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED SEPTEMBER 30, 2017

|                                       |                 | ι  | Jnrestricted | emporarily<br>Restricted | Permanently<br>Restricted | Total            |
|---------------------------------------|-----------------|----|--------------|--------------------------|---------------------------|------------------|
| SUPPORT AND REVENUES                  |                 |    | _            |                          |                           |                  |
| Contributions and Grants              |                 | \$ | 2,039,402    | \$<br>152,196            | \$<br>5,000               | \$<br>2,196,598  |
| Contributed Services and Supplies     |                 |    | 5,836,695    | -                        | -                         | 5,836,695        |
| Special Events Income                 | \$<br>1,134,442 |    |              |                          |                           |                  |
| Less: Direct Expenses                 | <br>(261,286)   | •  | 873,156      | -                        | -                         | 873,156          |
| Rental Income                         |                 |    | 165,102      | _                        | -                         | 165,102          |
| Other Income                          |                 |    | 18           | -                        | -                         | 18               |
| Investment Return                     |                 |    | 456,238      | 1,545,596                | -                         | 2,001,834        |
| Total Support and Revenues            |                 |    | 9,370,611    | 1,697,792                | 5,000                     | 11,073,403       |
| Net Assets Released from Restrictions |                 |    | 693,626      | (693,626)                | _                         | _                |
| Total Support, Revenues, and          |                 |    |              |                          |                           |                  |
| Reclassifications                     |                 |    | 10,064,237   | 1,004,166                | 5,000                     | 11,073,403       |
| EXPENSES                              |                 |    |              |                          |                           |                  |
| Program Services                      |                 |    | 7,658,360    | -                        | -                         | 7,658,360        |
| Management and General                |                 |    | 453,299      | -                        | -                         | 453,299          |
| Fundraising                           |                 |    | 433,426      | -                        |                           | 433,426          |
| Total Expenses                        |                 |    | 8,545,085    | -                        | -                         | 8,545,085        |
| Change in Value of                    |                 |    |              |                          |                           |                  |
| Split-Interest Agreement              |                 |    | -            | 29,201                   | -                         | 29,201           |
| Loss on Disposal of Fixed Assets      |                 |    | 672,920      | _                        | -                         | 672,920          |
| Total Expenses and Losses             |                 |    | 9,218,005    | (29,201)                 | -                         | 9,188,804        |
| CHANGE IN NET ASSETS                  |                 |    | 846,233      | 1,033,367                | 5,000                     | 1,884,600        |
| Net Assets - Beginning of Year        |                 |    | 11,803,618   | 1,715,302                | 11,169,129                | 24,688,049       |
| NET ASSETS - END OF YEAR              |                 | \$ | 12,649,851   | \$<br>2,748,669          | \$<br>11,174,129          | \$<br>26,572,649 |

### NEIGHBORHOOD HEALTH CLINIC, INC. AND SUBSIDIARY CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2018

|  | Program<br>Services | Management<br>and<br>General | Fundraising   | Total        |
|--|---------------------|------------------------------|---------------|--------------|
|  | OCI VICCS           | Ochciai                      | 1 dildidising | Total        |
| Advertising and Promotion              | \$ -                | \$ -                         | \$ 5,753      | \$ 5,753     |
| Depreciation                           | 157,859             | 7,570                        | 4,542         | 169,971      |
| Donated Services and Goods             | 5,624,862           | -                            | -             | 5,624,862    |
| Dues and Subscriptions                 | 449                 | 3,146                        | 3,547         | 7,142        |
| Fundraising Expenses                   | -                   | -                            | 246,624       | 246,624      |
| Insurance                              | 30,037              | 8,737                        | 861           | 39,635       |
| Investment and Bank Fees               | -                   | 102,071                      | -             | 102,071      |
| Lab Fees                               | 48,962              | -                            | -             | 48,962       |
| Medical and Pharmacy Supplies          | 3,603               | -                            | -             | 3,603        |
| Office Supplies                        | 29,209              | 1,696                        | 27,035        | 57,940       |
| Other Expenses                         | 54,734              | 2,052                        | 1,205         | 57,991       |
| Postage and Shipping                   | 1,901               | 103                          | 4,152         | 6,156        |
| Professional Fees                      | 137,137             | 21,529                       | 70,023        | 228,689      |
| Repair and Maintenance                 | 122,864             | 4,803                        | 14,365        | 142,032      |
| Salaries and Benefits                  | 1,172,156           | 239,593                      | 304,263       | 1,716,012    |
| Telephone                              | 38,691              | 1,212                        | 1,741         | 41,644       |
| Travel and Entertainment               | 1,957               | 1,504                        | 14            | 3,475        |
| Utilities                              | 23,202              | 1,261                        | 757           | 25,220       |
| Less: Special Event Expenses Presented |                     |                              |               |              |
| in Net Special Event Revenue           |                     |                              | (227,789)     | (227,789)    |
| Total Expenses                         | \$ 7,447,623        | \$ 395,277                   | \$ 457,093    | \$ 8,299,993 |

## NEIGHBORHOOD HEALTH CLINIC, INC. AND SUBSIDIARY CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2017

|  | Program      | Management<br>and | Eundroising | Total        |
|--|--------------|-------------------|-------------|--------------|
|  | Services     | General           | Fundraising | Total        |
| Advertising and Promotion              | \$ -         | \$ 13,736         | \$ 24,400   | \$ 38,136    |
| Depreciation                           | 183,890      | 6,031             | 3,016       | 192,937      |
| Donated Services and Goods             | 5,720,625    | 53,779            | 74,779      | 5,849,183    |
| Dues and Subscriptions                 | 732          | 1,682             | 241         | 2,655        |
| Fundraising Expenses                   | -            | -                 | 261,286     | 261,286      |
| Insurance                              | 41,497       | 8,322             | 1,167       | 50,987       |
| Investment and Bank Fees               | -            | 90,241            | -           | 90,241       |
| Lab Fees                               | 16,680       | -                 | -           | 16,680       |
| Medical and Pharmacy Supplies          | 146,813      | 208               | 125         | 147,146      |
| Office Supplies                        | 31,695       | 8,938             | 3,043       | 43,676       |
| Other Expenses                         | 70,363       | 10,533            | 9,135       | 90,030       |
| Postage and Shipping                   | 5,071        | 276               | 165         | 5,512        |
| Professional Fees                      | 146,619      | 17,085            | 52,406      | 216,110      |
| Repair and Maintenance                 | 123,937      | 5,844             | 3,326       | 133,106      |
| Salaries and Benefits                  | 1,131,644    | 231,124           | 260,358     | 1,623,126    |
| Telephone                              | 17,348       | 943               | 566         | 18,857       |
| Travel and Entertainment               | -            | 3,392             | -           | 3,392        |
| Utilities                              | 21,446       | 1,166             | 699         | 23,311       |
| Less: Special Event Expenses Presented |              |                   |             |              |
| in Net Special Event Revenue           |              |                   | (261,286)   | (261,286)    |
| Total Expenses                         | \$ 7,658,360 | \$ 453,299        | \$ 433,426  | \$ 8,545,085 |

### NEIGHBORHOOD HEALTH CLINIC, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED SEPTEMBER 30, 2018 AND 2017

|  | 2018 |             | 2017            |
|--|------|-------------|-----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                                     |      |             |                 |
| Change in Net Assets   | \$   | 6,996,205   | \$<br>1,884,600 |
| Adjustments to Reconcile Change in Net Assets to Net Cash                |      |             |                 |
| Provided by Operating Activities:  |      | (50, 400)   | (00.004)        |
| Change in Value of Split-Interest Agreement                              |      | (50,488)    | (29,201)        |
| Depreciation   |      | 169,971     | 192,937         |
| Loss on Disposal of Property and Equipment                               |      | 1,885       | 672,920         |
| Realized Gains on Investments  |      | (827,331)   | (603,288)       |
| Unrealized Gains on Investments  |      | (581,846)   | (978,809)       |
| Contributions Restricted for Long-Term Purposes                          |      | -           | (5,000)         |
| (Increase) Decrease in Assets:   |      | 40.400      | EZ 00E          |
| Inventory and Other Assets   |      | 10,460      | 57,085          |
| Unconditional Promises to Give and Grant Receivable                      |      | (609,619)   | 4,785           |
| Increase (Decrease) in Liabilities:                                      |      | 570.040     | 000 000         |
| Accounts Payable and Accrued Expenses                                    |      | 572,013     | 209,238         |
| Deferred Revenue   |      | 1,115       | <br>(32,565)    |
| Net Cash Provided by Operating Activities                                |      | 5,682,365   | 1,372,702       |
| CASH FLOWS FROM INVESTING ACTIVITIES                                     |      |             |                 |
| Proceeds from Sales of Investments                                       |      | 3,306,422   | 5,647,400       |
| Purchase of Investments  |      | (4,030,643) | (4,654,928)     |
| Purchase of Property and Equipment                                       |      | (3,717,905) | (1,910,475)     |
| Net Cash Used by Investing Activities                                    | -    | (4,442,126) | (918,003)       |
| CASH FLOWS FROM FINANCING ACTIVITIES                                     |      |             |                 |
| Collection of Contributions Restricted for Long-Term Purposes            |      | _           | 5,000           |
| Transfer of Cash Restricted for Long-Term Purposes                       |      | (255,685)   | (10,338)        |
| Net Cash Used by Financing Activities                                    |      | (255,685)   | <br>(5,338)     |
|  |      | (===,===)   | <br>(0,000)     |
| CHANGE IN CASH AND CASH EQUIVALENTS                                      |      | 984,553     | 449,360         |
| Cash and Cash Equivalents - Beginning of Year                            |      | 2,588,137   | 2,138,777       |
| CASH AND CASH EQUIVALENTS - END OF YEAR                                  | \$   | 3,572,690   | \$<br>2,588,137 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION Cash Paid for Interest | \$   | <u> </u>    | \$<br><u>-</u>  |
| Cash Paid for Income Taxes   | \$   |             | \$<br>_         |

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Activities**

The Neighborhood Health Clinic, Inc. and Subsidiary (the Organization) is a Florida nonprofit corporation organized in 1999. Its purpose is to deliver quality medical care to low-income, working, but uninsured people of Collier County, using primarily volunteer professional staff. The Organization is supported primarily through donations, patient contributions, special events, and grants. The Organization does not accept any government funding or support.

During the year ended September 30, 2014, the Organization formed a new entity, 12<sup>th</sup> and Goodlette, LLC, a single member LLC with the Organization as the only member. The new entity was formed to purchase and hold property for future clinic expansion.

#### **Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of the Neighborhood Health Clinic, Inc. (the Clinic) and 12<sup>th</sup> and Goodlette, LLC (together, the Organization), after elimination of intercompany accounts and transactions.

#### **Basis of Accounting**

The accounts of the Organization are maintained, and the accompanying consolidated financial statements have been prepared, on the accrual basis of accounting, which recognizes revenues when earned and expenses as incurred.

#### **Financial Statement Presentation**

The accompanying consolidated financial statements have been prepared in accordance with the reporting principles of nonprofit accounting.

#### **Net Assets**

Net assets, revenues, gains, and losses are classified based on donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

<u>Unrestricted Net Assets</u> – Resources over which the board of directors has discretionary control. Designated amounts represent those net assets, which the board has set aside for a particular purpose.

<u>Temporarily Restricted Net Assets</u> – Net assets subject to specific, donor-imposed restrictions that must be met by actions of the Organization and/or the passage of time. Such assets normally fund specific expenditures of a specific operating or capital nature.

<u>Permanently Restricted Net Assets</u> – Net assets subject to donor-imposed restrictions requiring they be maintained permanently by the Organization. Such assets are normally restricted to long-term investment with income earned and appreciation available for specific or general Organization purposes.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Cash and Cash Equivalents**

For purposes of the statements of cash flows, the Organization considers all bank and similar deposits, demand accounts, money market funds, and short-term investments with an original maturity of three months or less to be cash equivalents. The Organization maintains bank accounts with balances, which, at times, may exceed federally insured limits.

#### Liquidity

Assets are presented in the accompanying statements of financial position according to their nearness of conversion to cash, and liabilities according to the nearness of their maturity and resulting use of cash.

#### **Inventory**

Inventory consists primarily of pharmaceuticals and medical supplies and is stated at lower of cost or net realizable value.

#### **Promises to Give**

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of the amounts expected to be collected. The discounts on those amounts are computed using an imputed interest rate applicable to the year in which the promise is to be received. Conditional promises to give are not included in support until such time as the conditions are substantially met.

Additionally, the Organization uses the allowance method to determine uncollectible unconditional promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made.

#### Investments

Investments are carried at fair value determined by quoted prices on the last business day of the fiscal year. Donated investments are recorded at fair value at the date of receipt. Investment income may be either unrestricted or temporarily restricted when earned, determined according to donor-imposed restrictions. The Organization follows a total-return concept with regard to investments, as such, unrealized appreciation on temporarily restricted net assets is considered to be unrestricted.

#### **Fair Value Measurement**

The Organization measures fair value using a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability. Inputs may be observable or unobservable and refer broadly to the assumptions that market participants would use in pricing the asset or liability. Observable inputs reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Fair Value Measurement (Continued)

The objective of a fair value measurement is to determine the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price).

The fair value hierarchy consists of three levels of inputs used to measure fair value as follows:

Level 1 – Inputs that utilize quoted prices in active markets for identical assets or liabilities that the fund has the ability to access.

Level 2 – Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Level 3 – Inputs that are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

The Organization also follows the fair value option for financial assets and liabilities standard. This standard allows entities the irrevocable option to elect fair value for the initial and subsequent measurement for certain financial assets and liabilities on a contract-by-contract basis. The Organization has not elected to measure any newly acquired financial instruments at fair value at September 30, 2018 and 2017, as permitted. However, the Organization may elect to measure newly acquired financial instruments at fair value in the future.

#### **Property and Equipment**

The Organization records property and equipment at cost when purchased or at fair market value when donated. Donated assets are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as temporarily restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor use restrictions when the donated or acquired assets are placed in service. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time.

The Organization capitalizes expenditures for personal property and betterments over \$5,000 and uses the straight-line method of depreciation calculated over the estimated useful life of the asset, ranging from three to seven years for furniture and equipment, and 40 years for buildings and improvements.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Assets Held Under Split-Interest Agreement**

The Organization is the beneficiary of a charitable remainder trust being held by a financial institution. Under the trust agreement, specified amounts or percentages of funds invested are payable to the donor or the donor's designee, for life. Upon the death of the lifetime beneficiary, 50% of the balance of the investment is to be paid to the Organization. The Organization has recorded as assets the present value of its estimated beneficial interest in this gift. The present value of expected future cash inflows under this agreement is calculated using a discount rate of 2.4% at September 30, 2018. Gains or losses resulting from changes in actuarial assumptions and accretions of the discount are recorded as increases or decreases in the value of split-interest agreements in the statements of activities. The present value of the split-interest agreement receivable totaled \$204,971 and \$154,483 at September 30, 2018 and 2017, respectively.

#### Contributions

Contributions are recognized by the Organization when the donor makes an unconditional promise to give. All donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Time and use restricted contributions from donors are reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the time or use restriction. However, contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the year in which the contributions are recognized.

#### **Contributed Services and Supplies**

Contributed services are reported as contributions at their fair value if such services create or enhance nonfinancial assets, or require specialized skills, and are provided by individuals possessing such specialized skills and the services would have been purchased if not donated. Contributed services consisting principally of physician, nursing, and other medical personnel totaled \$5,456,281 and \$5,733,003 during the years ended September 30, 2018 and 2017, respectively, and has been reflected in the accompanying consolidated financial statements. In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific assistance programs, fundraising activities, and various committee assignments; however, no amounts have been reflected in the consolidated financial statements, as these services do not meet the criteria for recognition.

The Organization provides substantially all of their patients' medications through drug manufacturer patient assistance programs. As allowed by current accounting standards, the Organization chooses not to record these contributions or the ensuing liability to the ultimate beneficiary. Although not recorded, the value of the medication dispensed during the years ended September 30, 2018 and 2017 was estimated to be approximately \$5,535,743 and \$4,856,662, respectively.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Functional Expenses**

The cost of providing program and support services has been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Income Taxes**

The Internal Revenue Service has determined that the Organization is a nonprofit organization that is exempt from income taxes under the provisions of Internal Revenue Code Section 501(c)(3) and is treated as other than a private foundation within the meaning of Section 509(a) of the Code. Accordingly, no provision for income taxes has been made in these consolidated financial statements.

The Organization follows the income tax standard regarding the recognition and measurement of uncertain tax positions. This guidance clarifies the accounting for uncertainly in income taxes recognized in an organization's financial statements. This standard has no impact on the Organization's consolidated financial statements. The Organization is not aware of any activities that would jeopardize its tax-exempt status. The Organization is not aware of any activities that are subject to tax on unrelated business income or excise or other taxes. An Exempt Organization Business Income Tax Return (Form 990) is filed annually by the Organization. 12<sup>th</sup> and Goodlette, LLC is a single member LLC and is a disregarded entity for tax purposes. The activities of 12<sup>th</sup> and Goodlette, LLC are consolidated with the Organization for tax purposes.

#### **Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Subsequent Events**

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through January 15, 2019, the date the consolidated financial statements were available to be issued.

#### Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying consolidated financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

#### NOTE 2 INVESTMENTS

Investments at September 30, 2018 and 2017 consist of the following:

|  |       | 2               | 018     |                |
|--|-------|-----------------|---------|----------------|
|  |       | Cost            |         | Fair Value     |
| Domestic Equities                                      | \$    | 6,625,625       | \$      | 9,811,759      |
| International Equities                                 |       | 318,647         |         | 487,000        |
| Mutual Funds - Domestic Equities                       |       | 1,550,216       |         | 2,195,014      |
| Mutual Funds - International Equities                  |       | 1,364,786       |         | 1,418,238      |
| Corporate Bonds  |       | 541,978         |         | 527,275        |
| Mutual Funds - Fixed Income                            |       | 3,750,311       |         | 3,621,787      |
| Real Assets  |       | 867,258         |         | 846,176        |
| Municipal Bonds  |       | 456,411         |         | 450,488        |
| U.S. Treasury Obligations                              |       | 187,369         |         | 184,167        |
| Mortgage Backed Securities                             |       | 197,394         |         | 191,693        |
| Total  | \$    | 15,859,995      | \$      | 19,733,597     |
|  |       |                 |         |                |
|  |       | Cost 2          | 017     | Fair Value     |
| Domestic Equities                                      | \$    | 6,349,102       | \$      | 9,199,421      |
| International Equities                                 | Ψ     | 0,549,102       | Ψ       | 9,199,421<br>- |
| Mutual Funds - Domestic Equities                       |       | 1,829,646       |         | 2,178,758      |
| Mutual Funds - International Equities                  |       | 1,044,055       |         | 1,176,653      |
| Corporate Bonds  |       | 522,608         |         | 516,172        |
| Mutual Funds - Fixed Income                            |       | 2,819,307       |         | 2,816,335      |
| Real Assets  |       | 842,453         |         | 824,324        |
| Municipal Bonds  |       | 455,142         |         | 452,287        |
| U.S. Treasury Obligations                              |       | 289,522         |         | 287,986        |
| Mortgage Backed Securities                             |       | 154,515         |         | 148,262        |
| Total  | \$    | 14,306,350      | \$      | 17,600,198     |
| Investments are included in the accompanying statement | nts o | of financial po | osition | as follows:    |
|  |       | 2018            |         | 2017           |
| Investments, Unrestricted                              | \$    | 5,114,997       | \$      | 4,131,877      |
| Cash and Investments, Endowment                        |       | 14,978,282      |         | 13,572,319     |
| Cash Included in Cash and Investments, Endowment       |       | (359,683)       |         | (103,998)      |
| Total  | \$    | 19,733,597      | \$      | 17,600,198     |
| Investment return consists of the following:           |       |                 |         |                |
|  |       | 2018            |         | 2017           |
| Interest and Dividends                                 | \$    | 400,708         | \$      | 419,737        |
| Realized Investment Gains                              | Ψ     | 827,331         | Ψ       | 603,288        |
| Change in Unrealized Gains                             |       | 581,846         |         | 978,809        |
| Total  | \$    | 1,809,885       | \$      | 2,001,834      |
| ı olai   | φ     | 1,003,003       | φ       | 2,001,004      |

#### NOTE 2 INVESTMENTS (CONTINUED)

3,707,240

The Organization's corporate, municipal bonds, mortgage-backed securities, and U.S. Treasury obligations consist of the following at September 30, 2018 and 2017:

|    |           |          | 2018         |            |           |                 |
|----|-----------|----------|--------------|------------|-----------|-----------------|
|    |           | Maturity | Interest     |            |           | Market          |
| F  | ace Value | Date     | Rate         | Cost       |           | <br>Value       |
| \$ | 25,000    | 2018     | 2%           | \$         | 25,099    | \$<br>24,966    |
|    | 350,000   | 2019     | 1.7-5.625%   |            | 333,687   | 328,481         |
|    | 1,310,335 | 2020     | 1.20 - 5%    |            | 333,050   | 327,199         |
|    | 565,000   | 2021     | 1.125 - 5-5% |            | 332,405   | 321,636         |
|    | 1,435,000 | 2022     | 2.25-5.50%   |            | 231,271   | 228,337         |
|    | 450,000   | 2023     | 5.00-6.50%   |            | 16,889    | 15,633          |
|    | 2,658,905 | 2024     | 5-6.5%       |            | 75,611    | 74,199          |
|    | 258,000   | 2025     | 4.5 - 5.5%   |            | 35,140    | <br>33,172      |
| \$ | 7,052,240 |          |              | \$         | 1,383,152 | \$<br>1,353,623 |
|    |           |          |              | ' <u>-</u> |           |                 |
|    |           |          | 2017         |            |           |                 |
|    |           | Maturity | Interest     |            |           | Market          |
|    | ace Value | Date     | Rate         |            | Cost      | <br>Value       |
| \$ | 50,000    | 2017     | 1.043-2.00%  | \$         | 50,030    | \$<br>50,040    |
|    | 335,000   | 2018     | 1.05-5.95%   |            | 339,431   | 334,970         |
|    | 260,000   | 2019     | 1.7-5.625%   |            | 264,852   | 262,834         |
|    | 1,095,335 | 2020     | 1.23 - 5%    |            | 403,526   | 399,975         |
|    | 425,000   | 2021     | 1.125 - 5-5% |            | 199,727   | 197,482         |
|    | 50,000    | 2022     | 2.68%        |            | 50,990    | 50,932          |
|    | 225,000   | 2023     | 5.00-6.50%   |            | 25,696    | 24,928          |
|    | 1,008,905 | 2024     | 5.00%        |            | 36,111    | 35,911          |
|    | 258,000   | 2025     | 4.5 - 5.5%   |            | 48,179    | 47,635          |

1,418,542

1,404,707

#### NOTE 3 FAIR VALUE MEASUREMENT

The Organization uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. For additional information on how the Organization measures fair value, refer to Note 1 – Summary of Significant Accounting Policies. The following table presents the fair value hierarchy for the balances of the assets of the Organization measured at fair value on a recurring basis as of September 30, 2018 and 2017:

|                                  | 2018          |              |            |               |  |  |
|----------------------------------|---------------|--------------|------------|---------------|--|--|
|                                  | Level 1       | Level 2      | Level 3    | Total         |  |  |
| Domestic Equities                | \$ 9,811,759  | \$ -         | \$ -       | \$ 9,811,759  |  |  |
| International Equities           | 487,000       | -            | -          | 487,000       |  |  |
| Mutual Funds - Domestic Equities | 2,195,014     | -            | -          | 2,195,014     |  |  |
| Mutual Funds - International     | 1,418,238     | -            | -          | 1,418,238     |  |  |
| Corporate Bonds                  | -             | 527,275      | -          | 527,275       |  |  |
| Mutual Funds - Fixed Income      | 3,621,787     | -            | -          | 3,621,787     |  |  |
| Real Assets                      | 846,176       | -            | -          | 846,176       |  |  |
| Municipal Bonds                  | -             | 450,488      | -          | 450,488       |  |  |
| U.S. Treasury Obligations        | 184,167       | -            | -          | 184,167       |  |  |
| Mortgage Backed Securities       | -             | 191,693      | -          | 191,693       |  |  |
| Assets Held Under Split-         |               |              |            |               |  |  |
| Interest Agreements              |               |              | 204,971    | 204,971       |  |  |
| Total                            | \$ 18,564,141 | \$ 1,169,456 | \$ 204,971 | \$ 19,938,568 |  |  |
|                                  |               |              |            |               |  |  |
|                                  |               |              | 17         |               |  |  |
|                                  | Level 1       | Level 2      | Level 3    | Total         |  |  |
| Domestic Equities                | \$ 9,199,421  | \$ -         | \$ -       | \$ 9,199,421  |  |  |
| Mutual Funds - Domestic Equities | 2,178,758     | -            | -          | 2,178,758     |  |  |
| Mutual Funds - International     | 1,176,653     | -            | -          | 1,176,653     |  |  |
| Corporate Bonds                  | -             | 516,172      | -          | 516,172       |  |  |
| Mutual Funds - Fixed Income      | 2,816,335     | -            | -          | 2,816,335     |  |  |
| Real Assets                      | 824,324       | -            | -          | 824,324       |  |  |
| Municipal Bonds                  | -             | 452,287      | -          | 452,287       |  |  |
| U.S. Treasury Obligations        | 287,986       | -            | -          | 287,986       |  |  |
| Mortgage Backed Securities       | -             | 148,262      | -          | 148,262       |  |  |
| Assets Held Under Split-         |               |              |            |               |  |  |
| Interest Agreements              |               |              | 154,483    | 154,483       |  |  |
| Total                            | \$ 16,483,477 | \$ 1,116,721 | \$ 154,483 | \$ 17,754,681 |  |  |

Municipal bonds and U.S. Treasury obligations are measured at fair value utilizing market prices at the close of the last business day for the statement period, provided by the investment advisors.

#### NOTE 3 FAIR VALUE MEASUREMENT (CONTINUED)

Assets held under split-interest agreements are measured at fair value utilizing estimates of split-interest agreement assets utilizing market prices at the close of the last business day for the statement period, in addition to information provided by the agreement trustee.

A roll-forward of Level 3 assets measured at fair value at September 30, 2018 and 2017 is as follows:

| Level 3 Assets Held Under Split-Interest Agreements: |          |         |
|--|----------|---------|
| Balance - September 30, 2016                         | \$       | 125,282 |
| Split-Interest Agreement Valuation Adjustment        |          | 29,201  |
| Balance - September 30, 2017                         | <u>-</u> | 154,483 |
| Split-Interest Agreement Valuation Adjustment        |          | 50,488  |
| Balance - September 30, 2018                         | \$       | 204,971 |

#### NOTE 4 UNCONDITIONAL PROMISES TO GIVE AND GRANTS RECEIVABLE, NET

Unconditional promises to give and grants receivable consist of the following at September 30:

|  | <br>2018      | <br>2017     |
|--|---------------|--------------|
| Unconditional Promises to Give             | \$<br>658,911 | \$<br>15,000 |
| Grants Receivable                          | -             | 2,215        |
| Less: Discount to Net Present Value        | (34,830)      | (2,915)      |
| Less: Allowance for Uncollectible Accounts | <br>(8,162)   | <br>(8,000)  |
| Total                                      | \$<br>615,919 | \$6,300      |

Unconditional promises to give are scheduled to be received as follows:

|                | <br>2018      | <br>2017     |  |
|----------------|---------------|--------------|--|
| 1 Year or Less | \$<br>215,578 | \$<br>5,000  |  |
| 2 to 5 Years   | <br>443,333   | <br>10,000   |  |
| Total          | \$<br>658,911 | \$<br>15,000 |  |

#### NOTE 5 ASSETS HELD UNDER SPLIT-INTEREST AGREEMENT

Assets held under split-interest agreement consist of the following as of September 30:

|  | <br>2018      | <br>2017      |
|--|---------------|---------------|
| Assets Held Under Split-Interest Agreement | \$<br>415,931 | \$<br>415,931 |
| Less: Valuation Allowance                  | <br>(210,960) | <br>(261,448) |
| Total                                      | \$<br>204,971 | \$<br>154,483 |

#### NOTE 6 PROPERTY AND EQUIPMENT, NET

Property and equipment at September 30 consist of the following:

|                                | <br>2018        | <br>2017        |
|--------------------------------|-----------------|-----------------|
| Buildings                      | \$<br>2,667,796 | <br>\$2,667,796 |
| Land                           | 2,303,509       | 2,303,509       |
| Furniture and Equipment        | 1,846,409       | 1,840,409       |
| Building Improvements          | 124,117         | 124,117         |
| Computer Hardware and Software | <br>218,828     | 228,537         |
| Total                          | 7,160,659       | 7,164,368       |
| Less: Accumulated Depreciation | <br>(1,380,197) | (1,222,488)     |
| Total                          | \$<br>5,780,462 | \$<br>5,941,880 |

Depreciation expense for the years ended September 30, 2018 and 2017 totaled \$169,971 and \$192,937, respectively.

#### NOTE 7 TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets at September 30 consist of the following:

|                                     | 2018 |           |    | 2017      |
|-------------------------------------|------|-----------|----|-----------|
| Medications/Health Awareness        | \$   | -         | \$ | 177,196   |
| Capital Campaign - Construction     |      | 3,820,189 |    | -         |
| Unconditional Promise to Give       |      | 615,919   |    | -         |
| Unappropriated Endowment Earnings   |      | 3,099,549 |    | 2,416,990 |
| Split-Interest Agreement Receivable |      | 204,971   |    | 154,483   |
| Total                               | \$   | 7,740,628 | \$ | 2,748,669 |

Temporarily restricted net assets released from donor-imposed restrictions during the year ended September 30, 2018 consist of \$177,196 of net assets restricted for medications/health awareness and \$709,617 of unappropriated endowment earnings. Temporarily restricted net assets released from donor-imposed restrictions during the year ended September 30, 2017 consist \$27,731 of net assets restricted for medications/health awareness and \$666,096 of unappropriated endowment earnings.

#### NOTE 8 BENEFIT PLAN

The Organization has a 401(k) plan for the benefit of its employees. The Plan became effective as of January 1, 2015. Employees were eligible to participate upon hire, and could elect to defer between 1% and 100% of eligible compensation. The organization must match at least 100% on the first 4% of eligible compensation that employees defer. For the years ended September 30, 2018 and 2017, the Organization contributed \$35,867 and \$32,156, respectively, to the 401(k) plan.

#### NOTE 9 ENDOWMENT

As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The Organization's endowment is donor restricted and its income is to be used for operations and other administrative costs. Annually, the board can transfer up to 5% of the market value of the account to be used for operations, as discussed below in "Investment Policies." There is no board-designated endowment.

#### Interpretation of Relevant Law

The board of directors has interpreted the relevant law as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund with the direction of the applicable donor gift instrument at the time the accumulation is added. The remaining portion of the donor-restricted endowment is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by us in a manner consistent with the standard of prudence prescribed by the relevant law. We consider the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the organization
- The investment policies of the organization

#### **Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the Organization to retain as a fund of perpetual duration. In accordance with accounting principles generally accepted in the United States of America, as of September 30, 2018 and 2017, deficiencies of this nature that are reported in unrestricted net assets were \$-0-.

#### **Investment Policies**

The Organization has established an investment policy to determine investment or reinvestment of the assets in accordance with such guidelines, policies, and procedures that are authorized by the board. These guidelines, policies, and procedures shall attempt to provide a predictable stream of funding to programs supported by the endowment funds. The endowment investment policy allows the board of directors to distribute up to 5% of the value of the endowment for operations each year. However, if the board elects not to distribute any earnings, those funds remain in the endowment. The annual decision is noncumulative; consequently, no greater than 5% of the value of the endowment can be distributed in any given year. During the year ended September 30, 2018, the board elected to make this decision and distributed \$709,617 from the endowment for operations. The board had made distributions of \$665,895 during the year ended September 30, 2017.

#### NOTE 9 ENDOWMENT (CONTINUED)

|   | Temporarily<br>Restricted | Permanently<br>Restricted | Total         |
|---|---------------------------|---------------------------|---------------|
| Endowment Net Assets - September 30, 2016 | \$ 1,537,490              | \$ 11,169,129             | \$ 12,706,619 |
| Contributions                             | -                         | 5,000                     | 5,000         |
| Cash Collected on Existing Receivable     | -                         | -                         | -             |
| Investment Return (Loss):                 |                           |                           |               |
| Investment Income                         | 298,514                   | -                         | 298,514       |
| Investment Expenses                       | (64,556)                  | -                         | (64,556)      |
| Decrease in Value                         | 1,311,638                 | <u> </u>                  | 1,311,638     |
| Total Investment Return (Loss)            | 1,545,596                 | -                         | 1,545,596     |
| Amounts Appropriated for Expenditure      | (666,096)                 |                           | (666,096)     |
| Endowment Net Assets - September 30, 2017 | 2,416,990                 | 11,174,129                | 13,591,119    |
| Contributions                             | -                         | 37,141                    | 37,141        |
| Cash Collected on Existing Receivable     | -                         | -                         | -             |
| Investment Return (Loss):                 |                           |                           |               |
| Investment Income                         | 274,255                   | -                         | 274,255       |
| Investment Expenses                       | (68,159)                  | _                         | (68,159)      |
| Increase/Decrease in Value                | 1,186,080                 | _                         | 1,186,080     |
| Total Investment Return (Loss)            | 1,392,176                 |                           | 1,392,176     |
| Amounts Appropriated for Expenditure      | (709,617)                 |                           | (709,617)     |
| Endowment Net Assets - September 30, 2018 | \$ 3,099,549              | \$ 11,211,270             | \$ 14,310,819 |

#### NOTE 10 RELATED PARTY TRANSACTIONS

At September 30, 2018 and 2017, the Organization had unconditional promises to give due from board members totaling \$349,617 and \$15,000, respectively.

In addition, during the years ending September 30, 2018 and 2017, the Organization received contribution income from board members totaling \$356,568 and \$599,161, respectively.

#### **NOTE 11 OPERATING LEASES**

The Organization has certain noncancellable operating leases. Future rental income from these operating leases totals \$126,077 to be received in the year ending September 30, 2019.

### NEIGHBORHOOD HEALTH CLINIC, INC. AND SUBSIDIARY CONSOLIDATING BALANCE SHEET

SEPTEMBER 30, 2018 (SEE INDEPENDENT AUDITORS' REPORT)

| ASSETS                                  | Neighborhood<br>Health Clinic, Inc. |            | 12th and<br>odlette, LLC | <u>E</u> | Eliminations | <br>Total        |
|---|-------------------------------------|------------|--------------------------|----------|--------------|------------------|
| Cash and Cash Equivalents               | \$                                  | 3,404,951  | \$<br>167,739            | \$       | -            | \$<br>3,572,690  |
| Investments, Unrestricted               |                                     | 5,114,997  | -                        |          | -            | 5,114,997        |
| Investment in Subsidiary                |                                     | 1,710,329  | -                        |          | (1,710,329)  | -                |
| Unconditional Promises to Give, Net and |                                     |            |                          |          |              |                  |
| Grant Receivable                        |                                     | 615,919    | -                        |          | -            | 615,919          |
| Inventory and Other Assets              |                                     | 90,673     | 3,645                    |          | -            | 94,318           |
| Assets Held Under Split-Interest        |                                     |            |                          |          |              |                  |
| Agreements, Net                         |                                     | 204,971    |                          |          | -            | 204,971          |
| Property and Equipment, Net             |                                     | 4,233,734  | 1,546,728                |          | -            | 5,780,462        |
| Construction in Process                 |                                     | 4,142,961  | -                        |          | -            | 4,142,961        |
| Cash and Investments, Endowment         |                                     | 14,978,282 | <br>                     |          |              | <br>14,978,282   |
| Total Assets                            | \$                                  | 34,496,817 | \$<br>1,718,112          | \$       | (1,710,329)  | \$<br>34,504,600 |
| LIABILITIES AND NET ASSETS              |                                     |            |                          |          |              |                  |
| LIABILITIES                             |                                     |            |                          |          |              |                  |
| Accounts Payable and Accrued Expenses   | \$                                  | 909,913    | \$<br>7,783              | \$       | -            | \$<br>917,696    |
| Deferred Revenue                        |                                     | 18,050     |                          |          |              | 18,050           |
| Total Liabilities                       |                                     | 927,963    | 7,783                    |          | -            | 935,746          |
| NET ASSETS Unrestricted:                |                                     |            |                          |          |              |                  |
| Undesignated                            |                                     | 10,383,222 | 163,601                  |          | (1,710,329)  | 8,836,494        |
| Invested in Property and Equipment      |                                     | 4,233,734  | 1,546,728                |          | (1,7 10,020) | 5,780,462        |
| Total Unrestricted                      |                                     | 14,616,956 | <br>1,710,329            |          | (1,710,329)  | <br>14,616,956   |
| Temporarily Restricted                  |                                     | 7,740,628  | -                        |          | -            | 7,740,628        |
| Permanently Restricted                  |                                     | 11,211,270 | -                        |          | -            | 11,211,270       |
| Total Net Assets                        |                                     | 33,568,854 | 1,710,329                |          | (1,710,329)  | 33,568,854       |
| Total Liabilities and Net Assets        | \$                                  | 34,496,817 | \$<br>1,718,112          | \$       | (1,710,329)  | \$<br>34,504,600 |

# NEIGHBORHOOD HEALTH CLINIC, INC. AND SUBSIDIARY CONSOLIDATING STATEMENT OF ACTIVITIES – UNRESTRICTED NET ASSETS YEAR ENDED SEPTEMBER 30, 2018 (SEE INDEPENDENT AUDITORS' REPORT)

|  |    | Neighborhood<br>Health Clinic, Inc. |    | 12th and<br>Goodlette, LLC |    | Eliminations |    | Total       |                    |
|--|----|-------------------------------------|----|----------------------------|----|--------------|----|-------------|--------------------|
| SUPPORT AND REVENUES                           |    | •                                   |    | •                          |    |              |    |             |                    |
| Contributions and Grants                       |    |                                     | \$ | 2,345,212                  | \$ | -            | \$ | -           | \$<br>2,345,212    |
| Contributed Services and Supplies              | •  | 4 407 000                           |    | 5,456,281                  |    | -            |    | -           | 5,456,281          |
| Special Events Income                          | \$ | 1,137,608                           |    | 000 010                    |    |              |    |             | 000.010            |
| Less: Direct Expenses Rental Income            |    | (227,789)                           |    | 909,819<br>128,513         |    | -<br>122,491 |    | -           | 909,819<br>251,004 |
| Gain on Investment in Subsidiary               |    |                                     |    | 87,530                     |    | 122,491      |    | (87,530)    | 231,004            |
| Other Income                                   |    |                                     |    | -                          |    | 259          |    | (07,550)    | 259                |
| Investment Return                              |    |                                     |    | 417,675                    |    | 34           |    | _           | 417,709            |
| Total Support and Revenues                     |    | •                                   |    | 9,345,030                  |    | 122,784      |    | (87,530)    | 9,380,284          |
| Net Assets Released from Restrictions          |    |                                     |    | 886,813                    |    |              |    |             | 886,813            |
| Total Support, Revenues, and Reclassifications |    |                                     |    | 10,231,843                 |    | 122,784      |    | (87,530)    | 10,267,097         |
| EXPENSES                                       |    |                                     |    |                            |    |              |    |             |                    |
| Program Services                               |    |                                     |    | 7,412,463                  |    | 35,160       |    | -           | 7,447,623          |
| Management and General                         |    |                                     |    | 395,183                    |    | 94           |    | -           | 395,277            |
| Fundraising                                    |    |                                     |    | 457,093                    |    |              |    | <u>-</u>    | 457,093            |
| Total Expenses                                 |    |                                     |    | 8,264,739                  |    | 35,254       |    | -           | 8,299,993          |
| Change in Value of                             |    |                                     |    |                            |    |              |    |             |                    |
| Split-Interest Agreement                       |    |                                     |    |                            |    |              |    | <u>-</u>    | <br>               |
| Loss on Disposal of Fixed Assets               |    |                                     |    | -                          |    | -            |    | -           | _                  |
| Total Expenses and Losses                      |    |                                     |    | 8,264,739                  |    | 35,254       | _  | -           | <br>8,299,993      |
| CHANGE IN NET ASSETS                           |    |                                     |    | 1,967,105                  |    | 87,530       |    | (87,530)    | 1,967,105          |
| Transfers                                      |    |                                     |    |                            |    |              |    |             |                    |
| Net Assets - Beginning of Year                 |    |                                     |    | 12,649,851                 |    | 1,622,799    |    | (1,622,799) | 12,649,851         |
| NET ASSETS - END OF YEAR                       |    | :                                   | \$ | 14,616,956                 | \$ | 1,710,329    | \$ | (1,710,329) | \$<br>14,616,956   |

# NEIGHBORHOOD HEALTH CLINIC, INC. AND SUBSIDIARY CONSOLIDATING STATEMENT OF ACTIVITIES – TEMPORARILY RESTRICTED NET ASSETS YEAR ENDED SEPTEMBER 30, 2018 (SEE INDEPENDENT AUDITORS' REPORT)

|  |         | ighborhood<br>Ith Clinic, Inc. | 12th and<br>Goodlette, LLC | Eliminations |     | Total     |
|--|---------|--------------------------------|----------------------------|--------------|-----|-----------|
| SUPPORT AND REVENUES                               |         |                                |                            |              |     |           |
| Contributions and Grants                           | \$      | 4,436,108                      | \$ -                       | \$ -         | \$  | 4,436,108 |
| Contributed Services and Supplies                  |         | -                              | -                          | -            |     | -         |
| Special Events Income                              | \$<br>- |                                |                            |              |     |           |
| Less: Direct Expenses                              | -       | -                              | -                          | -            |     | -         |
| Rental Income                                      |         | -                              | -                          | -            |     | -         |
| Gain on Investment in Subsidiary                   |         | -                              | -                          | -            |     | -         |
| Other Income                                       |         | -                              | -                          | -            |     | -         |
| Investment Return                                  |         | 1,392,176                      | -                          | -            |     | 1,392,176 |
| Total Support and Revenues                         |         | 5,828,284                      | -                          | -            |     | 5,828,284 |
| Net Assets Released from Restrictions              |         | (886,813)                      |                            |              |     | (886,813) |
| Total Support, Revenues, and and Reclassifications |         | 4,941,471                      | -                          | -            |     | 4,941,471 |
| EXPENSES   |         |                                |                            |              |     |           |
| Program Services                                   |         | -                              | -                          | -            |     | -         |
| Management and General                             |         | -                              | -                          | -            |     | -         |
| Fundraising  |         | -                              | -                          | -            |     | -         |
| Total Expenses                                     |         | -                              | -                          | -            |     | -         |
| Change in Value of                                 |         |                                |                            |              |     |           |
| Split-Interest Agreement                           |         | 50,488                         |                            | -            | - — | 50,488    |
| Loss on Disposal of Fixed Assets                   |         |                                |                            |              |     |           |
| Total Expenses and Losses                          |         |                                |                            |              |     | -         |
| CHANGE IN NET ASSETS                               |         | 4,991,959                      | -                          | -            |     | 4,991,959 |
| Net Assets - Beginning of Year                     |         | 2,748,669                      |                            |              |     | 2,748,669 |
| NET ASSETS - END OF YEAR                           | \$      | 7,740,628                      | \$ -                       | \$ -         | \$  | 7,740,628 |

# NEIGHBORHOOD HEALTH CLINIC, INC. AND SUBSIDIARY CONSOLIDATING STATEMENT OF ACTIVITIES – PERMANENTLY RESTRICTED NET ASSETS YEAR ENDED SEPTEMBER 30, 2018 (SEE INDEPENDENT AUDITORS' REPORT)

|   | •                   | orhood<br>linic, Inc. | 12th and<br>Goodlette, LL | C Elir             | minations   |                   | Total          |
|---|---------------------|-----------------------|---------------------------|--------------------|-------------|-------------------|----------------|
| SUPPORT AND REVENUES  Contributions and Grants  Contributed Services and Supplies | \$                  | 37,141                | \$                        | - \$<br>-          | -           | \$                | 37,141<br>-    |
| Special Events Income Less: Direct Expenses Rental Income                         | \$<br>-<br><u>-</u> | -                     |                           | -                  | -           |                   | -              |
| Other Income<br>Investment Return   |                     | -<br>-<br>-           |                           | -<br>-<br><u>-</u> | -<br>-<br>- |                   | -<br>-<br>-    |
| Total Support and Revenues  Net Assets Released from Restrictions                 |                     | 37,141                |                           | -<br>-             | -           |                   | 37,141<br>-    |
| Total Support, Revenues, and and Reclassifications                                |                     | 37,141                |                           | _                  | -           |                   | 37,141         |
| EXPENSES Program Services Management and General                                  |                     | -                     |                           | -<br>-             | -<br>-      |                   | <u>-</u>       |
| Fundraising Total Expenses  |                     | <u>-</u>              |                           | <u>-</u><br>-      | <u>-</u>    |                   | <del>-</del> - |
| Change in Value of<br>Split-Interest Agreement                                    |                     |                       |                           | _                  |             |                   |                |
| CHANGE IN NET ASSETS  |                     | 37,141                |                           | -                  | -           |                   | 37,141         |
| Net Assets - Beginning of Year  | 11,1                | 174,129               |                           | <u>-</u>           |             | 1′                | 1,174,129      |
| NET ASSETS - END OF YEAR  | \$ 11,2             | 211,270               | \$                        | - \$               |             | \$ 1 <sup>2</sup> | 1,211,270      |